

The Broken Ladder: Is AI Automating the Path to Expertise?

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Investigating the "K-Shaped" Impact of Generative AI on the Gen Z Workforce



Abstract

Artificial Intelligence is the newest tool that we have seen that has the potential for widescale workforce automation. Naturally, many people have already hastily labeled AI as the end of the workforce as we know it. In our project, while investigating whether AI was truly replacing jobs entirely or just simply automating specific tasks, we found something much more nuanced. This can be summarized in what's called the **"Broken Ladder"** phenomenon, where AI is effectively destroying the simpler but ever essential sandbox tasks (like drafting, basic coding, and data-based work) that entry-level employees rely on to gain a foothold. This is particularly dangerous as the demand for senior experts in fields is always rising, but the path to becoming one is being automated away.

Methods

Literature Review: We focused on labor market reports from the Yale Budget Lab, the Federal Reserve, and analysis done both by the Budget Lab and the ILO.

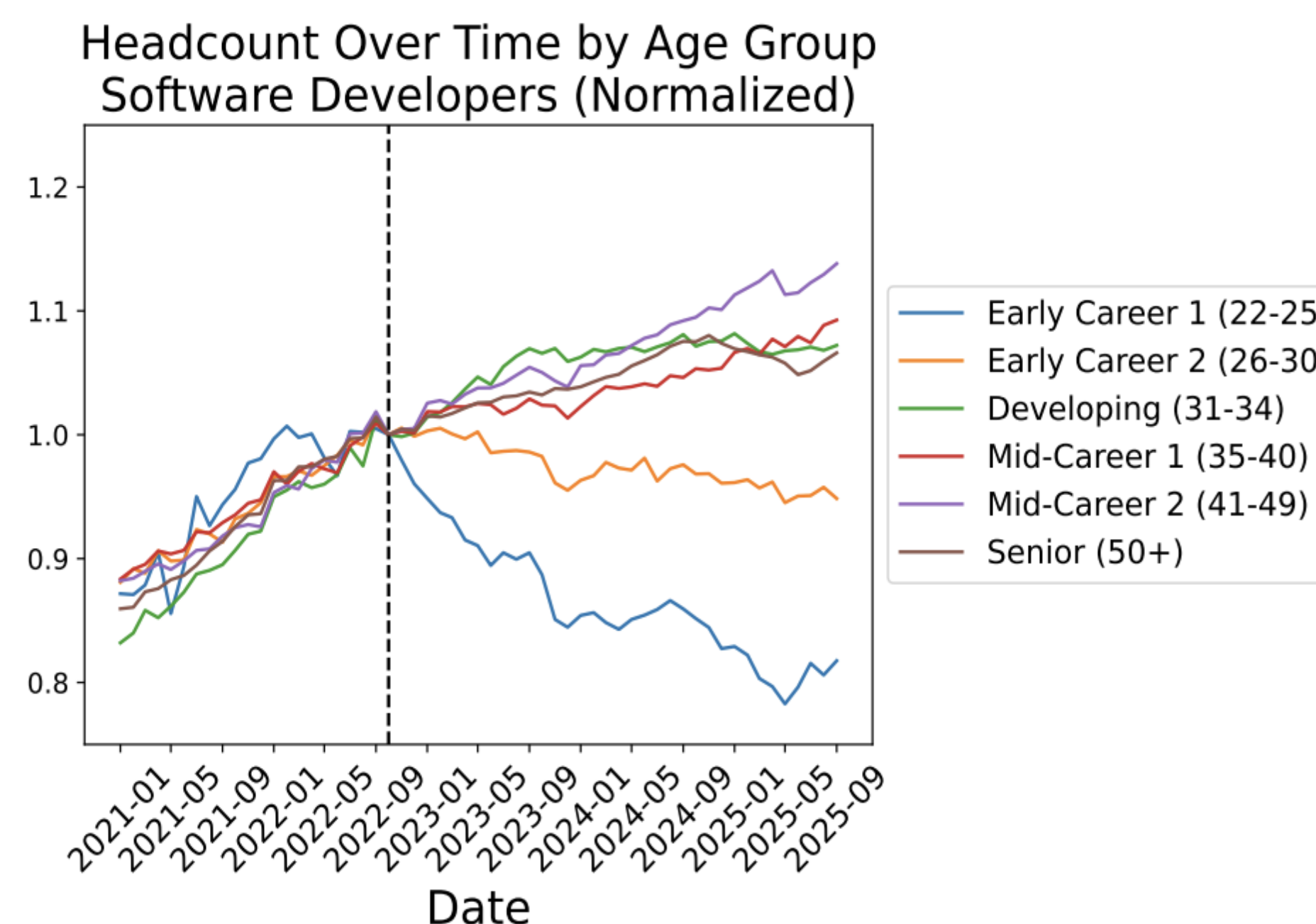
Qualitative Interviews: We conducted interviews with experts in these topics, including Professor Mullins (for a Legal/Academic perspective) and Professor Cappellari (a more corporate strategy perspective).

Data Synthesis: Compared aggregate unemployment data against specific "entry-level" vs. "senior" hiring rates in AI-exposed sectors to test for divergence.

Null Hypothesis: The introduction of Generative AI has had no significant effect on the hiring demand for entry-level workers relative to senior professionals.

Results

Our analysis of 25 million payroll records reveals a structural displacement rather than a general hiring freeze. Since the release of ChatGPT, hiring for senior roles in AI-exposed sectors has increased by ~7%, while hiring for entry-level roles has **collapsed by ~20%**.



Top 3 industries with the most exposure to AI



Top 3 industries with the least exposure to AI



Discussion

The "K-Shaped" Polarization: While the binary debate of "Will AI Take Our Jobs?" catches most people's attention, we didn't exactly find that to be true in any meaningful way. According to the Budget Lab at Yale, the U.S. job mix (as in the types of jobs) is only 1 percentage point more than it was in the internet boom of 1992. In sectors that are affected by AI, we did find that there is an important "K-Shaped" economical effect that must be acknowledged.

The Upper Arm (Augmentation): The upper arm of K is represented by senior workers, experts in the field. They are experiencing an increase in hiring of ~7% in AI-exposed sectors. Combining their experience with AI has allowed them to become vastly more efficient.

The Lower Arm (Automation): Entry-level workers have seen a collapse of -20% in similar AI-exposed sectors for the very same reason, as AI can do their simpler tasks more efficiently and cheaper.

Automating the "Sandbox" The real risk of AI at the moment is not that it will replace us now, but that it's kicking away the career ladder for new hires. Companies have essentially taken the stance that it's not economically feasible to let people do grunt work when AI is available. So now, people breaking into their careers must find a new way to gain experience and skills as companies opt to levy their efficiency with AI.

The Long-Term Crisis The companies' choice to automate these tasks does come with a tradeoff. As Professor Cappellari noted, companies are optimizing for short-term efficiency by freezing junior hiring. But if there are no juniors being hired, there is going to be a lack of experts that can actually utilize AI in the future. If this trend occurs on more than a temporary scale, we are essentially trading our long-term workforce stability for short term efficiency gains.

Conclusion AI is raising the barrier for entry in the workforce industries that have the most exposure to AI. The definition of an "employable skill" has shifted upward, leaving Generation Z stranded at the bottom of a ladder that has lost its first few rungs. For the future, new employees will have to learn how to market their value to be greater than AI for employers.

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